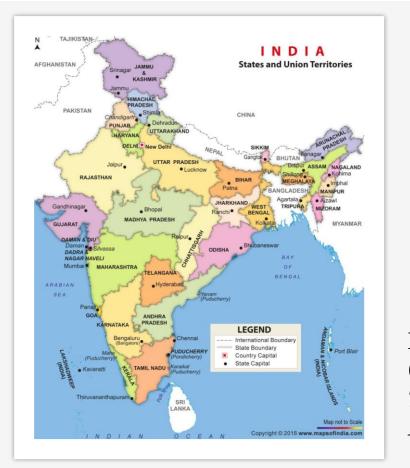




## Model Economic Township Limited Meet Your Future Business At Reliance MET

# India – Growth Story



Indian economy on the growth path

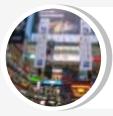
- India's projected GDP growth at 7.5% for FY 2019
- India rose 30 places in the Ease of Doing Business (World Bank survey 2017)
- **Forex Reserves:** US\$ 410 bn as on Dec 2017



Japan Bank for International Cooperation (JBIC) has ranked India as the No. 1 Destination for future investments (\*Source: FY2016 JBIC Survey Report on OVERSEAS Business Operations of Japanese Manufacturing Companies)



# India – Key Strengths



## Large and Growing Domestic Market

- India's consumer story will be led by its 129 mn urban mass consumers
- Private consumption will be four times by 2025



## Versatile, Skilled Human Capital

- The world's largest pool of English speaking Scientists & engineers
- Total Labor force of 530 million



## **Abundant Resources**

 Large mineral reserves and one of the largest producers of agricultural commodities



## **Robust Legal & Business Support Systems**

Independent judiciary & accounting systems

## **Steady Economic Reform Regime**

- Over two decade of economic reform
- India Jumps 30 places in World Bank ease of doing business rankings



Transparent modern & well governed financial sector



## **Enriched Quality of Life**

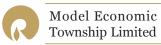
Cosmopolitan multi-cultural lifestyle



## Young India

- 50% population below the age of 25
- Two third population below the age of 35





# National Capital Region (NCR) – Location Advantage



Leading Business Hub

**Rich Labor** 

- Leading in terms of all round economic development
- Hub for industrial service sectors like IT-ITES
- Hub for manufacturing

- Large base of skilled manpower
  - Largest number of Educational Institutes in the Northern Region
- Premier Institutes like IIT, IIM, JNU, AIIMS, IIFT, etc. are present



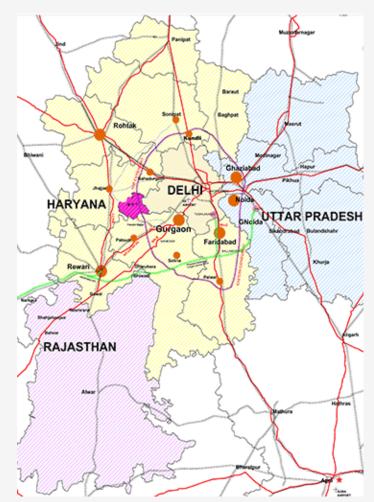
Favorable ☐ Investment ☐ Destination

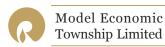
Pool

- FDI inflows of \$ 62 bn in the 2000-2016 period
- Of the total 250 large and medium OEMs, about 50 are located in Haryana



- Well developed Urban Infrastructure
- Modern and latest amenities
- Best of Education, Health and Entertainment





# Haryana State – At the heart of NCR



47% of the NCR falls in Haryana state and 57% of the Haryana state in NCR



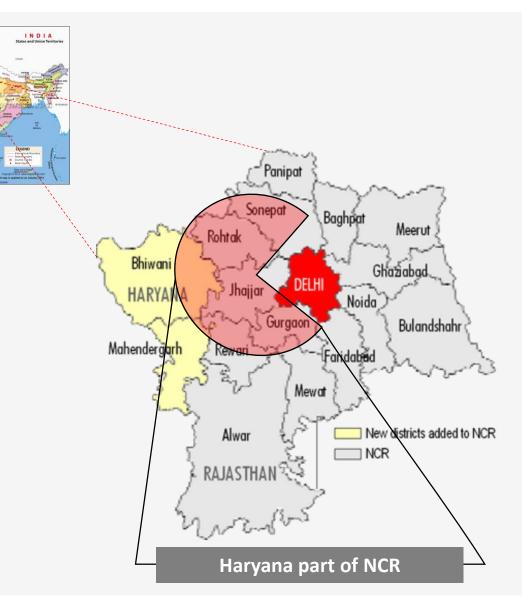
Haryana offers excellent location to start any industry. It has a rich industrial base and a sound infrastructure



More than 250 of the Fortune 500 companies has their corporate offices or production bases already in Haryana

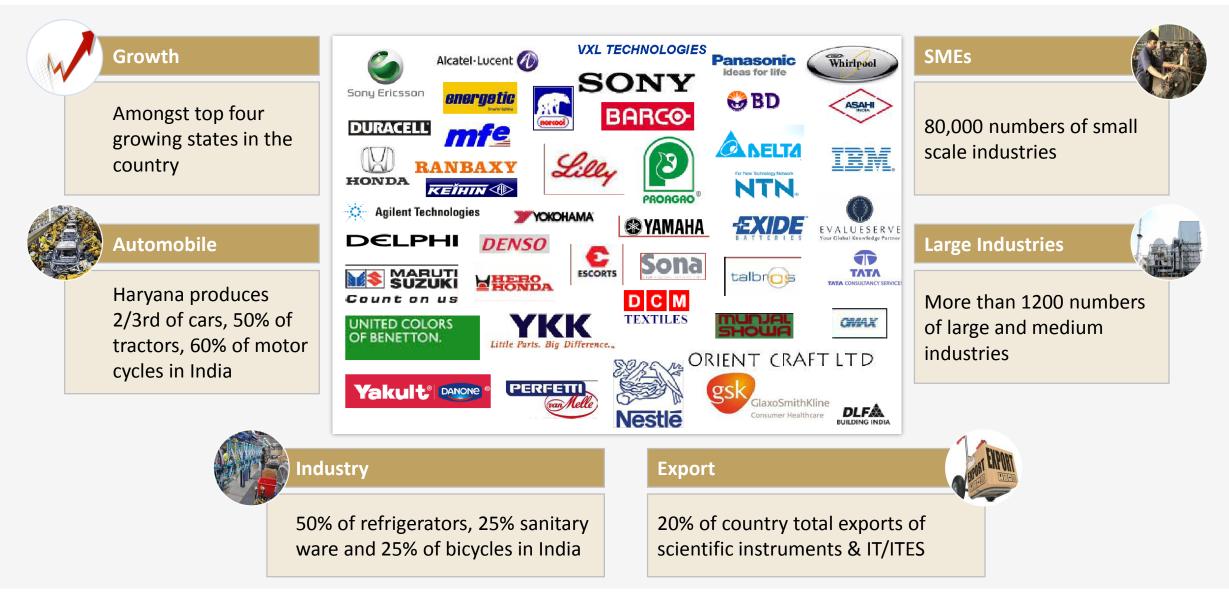


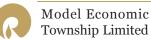
Haryana jumps to 1<sup>st</sup> Place in ease of doing business among all Indian states



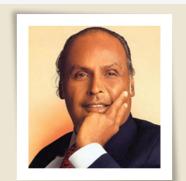


# Haryana State – Large & Diverse Industrial Base





# **Project Promoter – Reliance Industries Limited**



Founder

Reliance

Industries Limited

**Reliance Industries Limited (RIL)** started its business in Polyester (1966), expanded to Textile (1975), collaborated with Dupont (1980), entered Petroleum (1991), commissioned Telecom (1995), largest Refinery at single location (2000), Gas exploration 2002), Jio (4G) (2010)...

Over the last four decades RIL has integrated across the energy and materials value chain and has also created a strong presence in the rapidly expanding Indian retail and telecommunications sectors

Ranked in top 100 of Fortune Global 500 List | Largest Private and Most Profitable Company in India

Mr. Dhirubhai Ambani. \$ 90.1 billion Rs. 6,22,809 crore Annual Revenue (2018 – 19)

> \$ 5.7 billion Rs39,588 crore Net Profit (2018 – 19)

## 150+

Major Products and Brands across energy and service sectors

#### Largest

Mr. Mukesh Ambani, *Refining complex globally – 1.4 MMBPD* of crude processing at a single location

2nd Largest Producer of Polyester fibre/yarn, globally 4th Largest Producer of PTA, globally **5th Largest** Producer of PP, globally

Largest Producer of PX, globally

**6th Largest** Producer of MEG, globally

**Domestic** fields and **Overseas** JVs in North America 10,415 **Retail Stores across India** 1,372 **Retail Petroleum Network** 

## Jio

State-of-the-Art pan India 4G Services rolled out with 306 million subscribers till March 19

Producer of Polyester fibre and Yarn, globally

Retailer in India by Revenue (Reliance Retail)



CMD

# MET – Location and Regional Connectivity

#### Expressways

- 1. KMP Western Expressway
- 2. Eastern Expressway
- 3. NPR & SPR North & South Peripheral Roads

#### **National Highways**

- 1. NH-8: Delhi Mumbai
- 2. NH-71: Jalandhar Bawal
- 3. NH-10: Delhi Hissar
- 4. NH-1: Delhi Amritsar
- 5. NH-24: Delhi Lucknow
- 6. NH-2: Delhi Kolkota

#### **State Highways**

- 1. SH-15A: Gurgaon Jhajjar
- 2. SH-26: Gurgaon Pataudi -Rewari

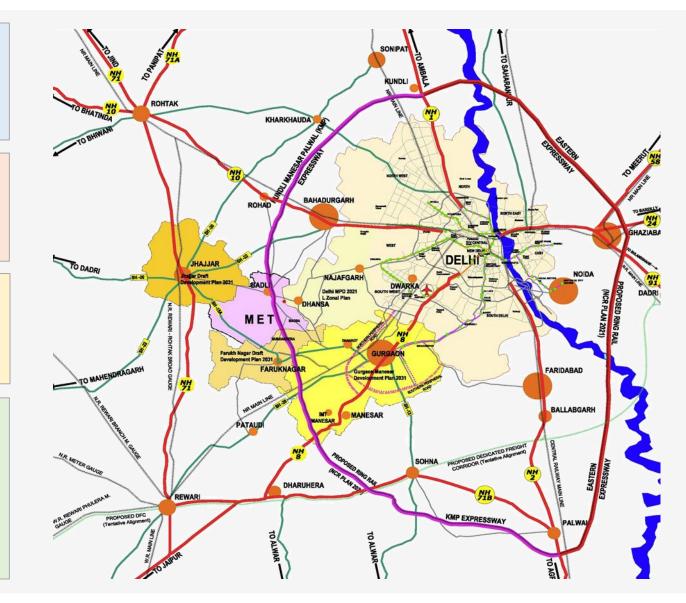
#### **Major District Roads**

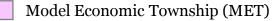
- 1. MDR-136: Bahadurgarh Badli – Chandu
- 2. MDR-123: Jhajjar Najafgarh

## **Distances of MET**

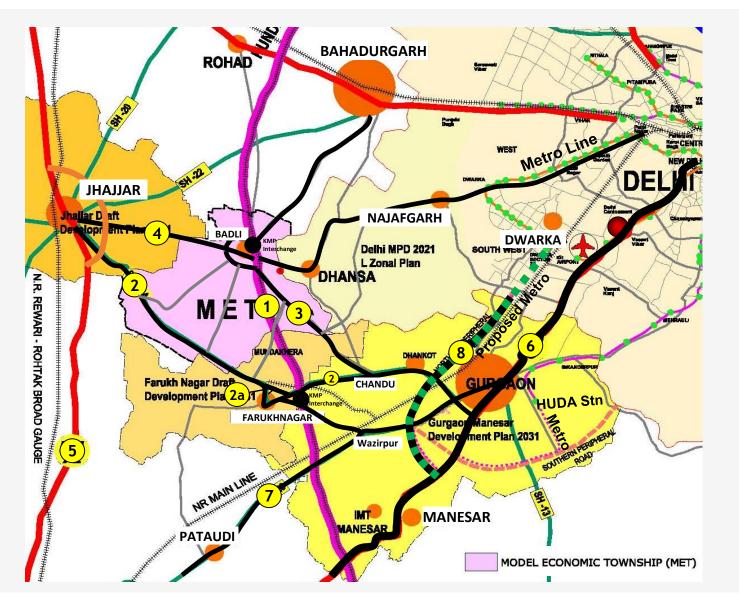
13 Km – Jhajjar (Bypass)
30 Km – Gurgaon (Hero Honda Chowk)
29 Km – Bahadurgarh (Bypass)
48 Km – IGI Airport
24 Km – IMT Manesar

61 Km – Cannaught Place

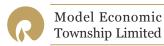




# MET – Local Connectivity



Major Local Roads
1 KMP Expressway
2 SH-15A: Gurgaon - Farukhnagar/ Jhajjar
2a SH-15A: Byepass - Farukhnagar Town
3 MDR-136: Chandu - Badli – Bahadurgarh
4 MDR-123: Jhajjar - Najafgarh
5 NH-71: Rohtak - Jhajjar – Rewari
6 NH-8: Delhi – Jaipur
<b>7</b> SH-26: Gurgaon – Pataudi
8 NPR – Northern Peripheral Road



# **Connectivity** – Rail and PFT

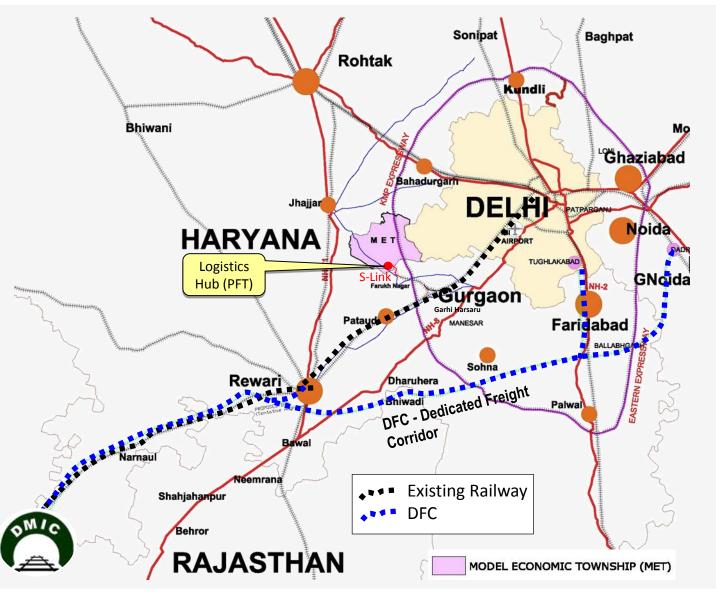
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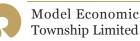
偷

- MET is within the influence area of DMIC and DFC
- Distance from Delhi to JNPT Port 1,483 Kms
- Travel Time to reduce drastically from 4 days to less than 24 hours

## Private Freight Terminal (PFT)

- PFT of 182 acres in the process of development
- PFT will have direct access to the proposed DFC
- DPR/ESP approved by Ministry of Railways
- Private ICD with Export-Import operations



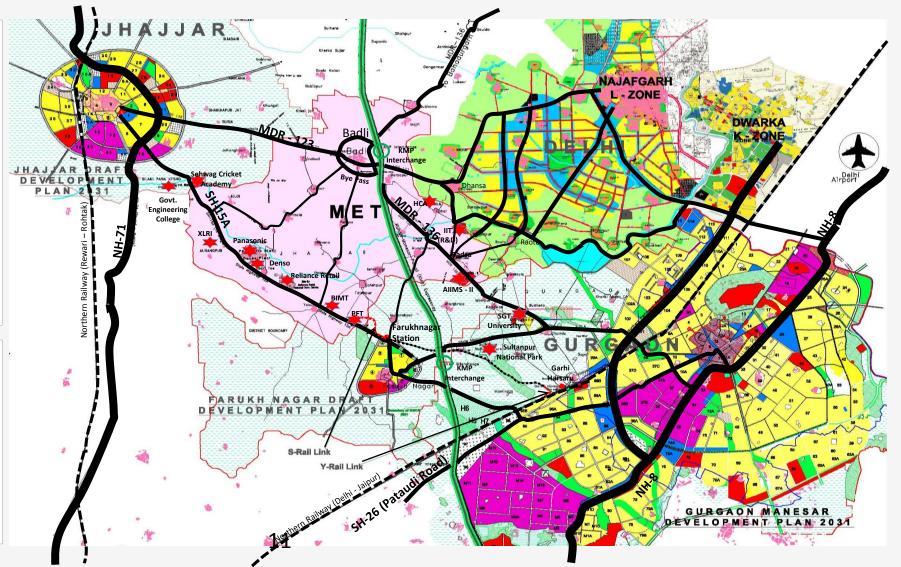


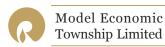
# MET & Developments Around

- AIIMS Cancer Research Hospital of 2 million sft by 2019
- IIT-D R&D campus
- XLRI Campus by 2019
- Haryana Cricket Academy Stadium
- Sehwag International School

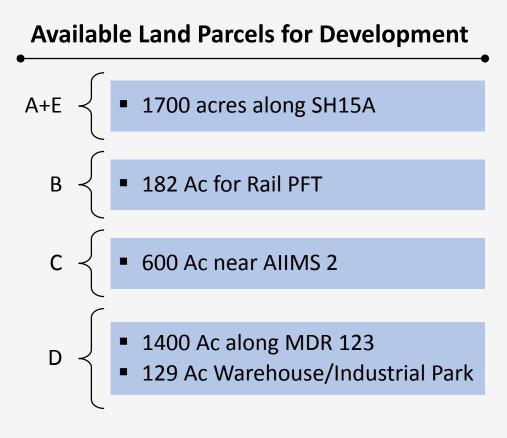
## **KMP** Interchanges

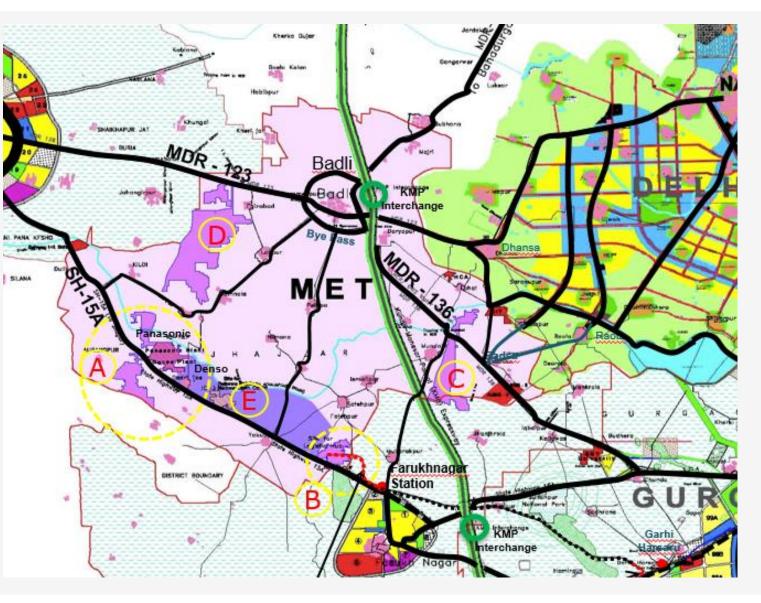
- Will enable MET a direct regional and national level connect
- Rail Link to PFT
  - 🗰 Landmarks

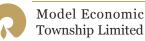




## MET – Immediate Phases of Development ~ 4,000 acres







# Milestones and Approvals for Quick Start



#### Land

- Total development spread over 8,250 acres
- 4,000 acres currently being developed



#### Environment

- Environment Clearance for 1,860 acres along SH 15A
- NOC for Consent to Establish for 1,860 acres



#### Industrial License

- 1,613 acres of land in various stages of development
  - 373 acres licensed Industrial Colony under development
  - 818 acres of industrial colony approval received
  - 422 acres license application pending



Logistic Hub/PFT

- Land for Private Freight Terminal (PFT)/ Rail Sidings in place
- Land for last mile rail connectivity (acquired by Government)
- All approvals received from Ministry of Railways
- Provision for ICD/EXIM provisions



#### Water Supply

- Water supply and conveyance approval for 100 MLD from NCR Water Channel
- Approval for tapping the water from the NCR Water Channel received
- Ground water extraction approval in place for 3.38 MLD



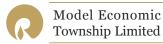
#### Power Supply

- Provide 24X7 Reliable uninterrupted power
- Approval received for a 220/33 kv substation



#### **Cluster Based Development**

- The industrial development will comprise of clusters
- Electronic Cluster and a Footwear Park have already been initiated
- SME Park ESDM Cluster and Plastics Park to be initiated shortly





# MET – Project Components

	Industrial Clusters	<ul> <li>Electronics Manufacturing Cluster including ESDM</li> <li>Footwear Park</li> <li>SME Cluster</li> <li>Engineering Park</li> </ul>
	Private Freight Terminal	<ul> <li>Rail Siding</li> <li>Import Export Custom Clearances</li> <li>Warehousing</li> <li>3PL and 4PL</li> </ul>
×	Physical Infrastructure	<ul> <li>Road Network – 18m/24m/36m/45m wide roads</li> <li>Power Supply – 24 x 7 reliability with 220 KV sub-station</li> <li>Water Supply Network – Surface and Groundwater source</li> <li>Telecommunication Network – Best in class from Reliance Jio</li> <li>Sewerage Network – Wastewater recycling/CETP</li> <li>Others – Greenbelts, Landscape, Rain Harvesting &amp; Drainage</li> </ul>
	Social Infrastructure	<ul> <li>Residential – Creating "Walk to Work" Environment</li> <li>Commercial – Retail &amp; Regional Wholesale Market</li> <li>Institutional</li> <li>Open Spaces, Greens, Recreational &amp; Golf Course</li> </ul>
M	Inclusive Growth	To Come





## Current Development – 1613 Acres Industrial Park

## **Licensed Land**

- Area: 373 acres
- Major tenants: Panasonic 74 acres & Denso 18 acres

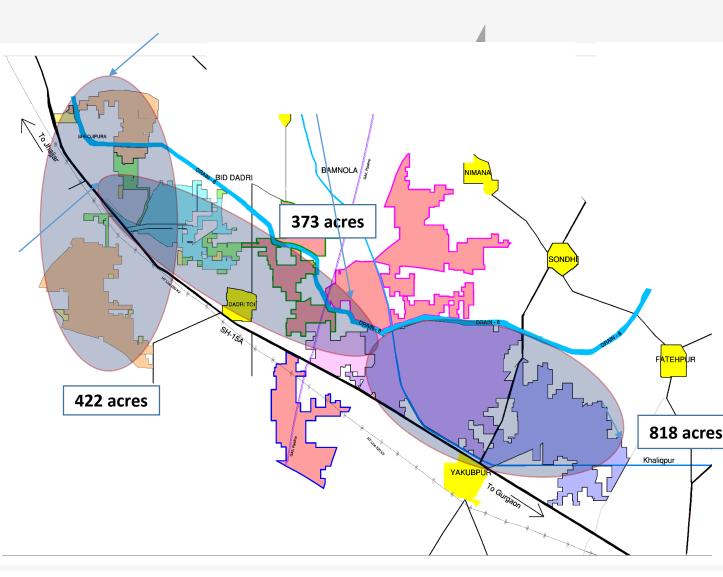
## Licensed Land

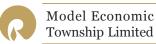
- Area: 818 acres
- Major tenant: Reliance Retail for National Distribution Centre
- Footwear Park

## **License Under Process**

Area: 422 acres

S. No	Land Use	Norm (%)
1	Industrial	35% - 45% (min)
2	Residential	25% - 15% (max)
3	Commercial	5% (max)
4	Others	35%





**KEY MAP** 

## **Reliance Logistics** – National Distribution Centre



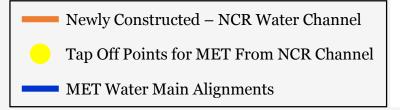
Reliance Group is merging logistics at about 18 different centres in North India to single location in MET The total area is 165 acres of development and out of which first 25 acres (400,000 sft) is ready

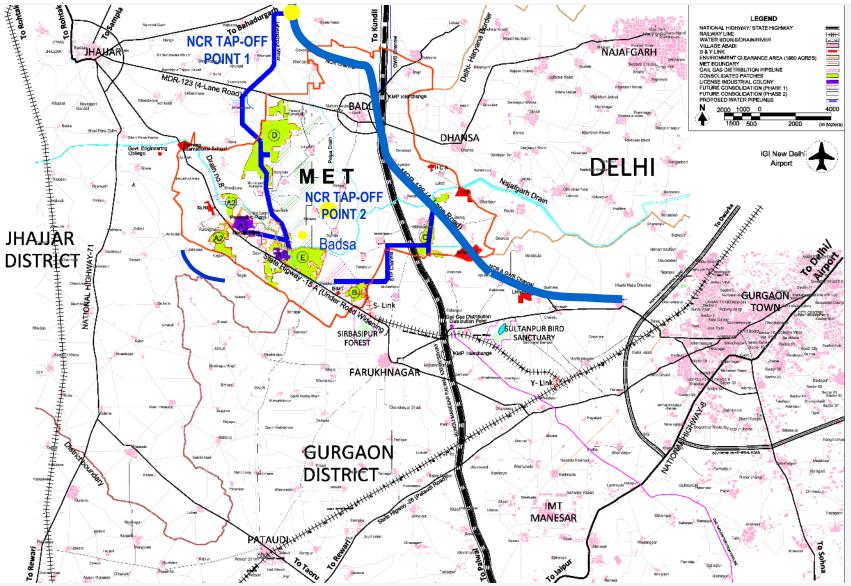


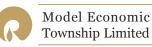
# Water Supply System

## Water Supply System

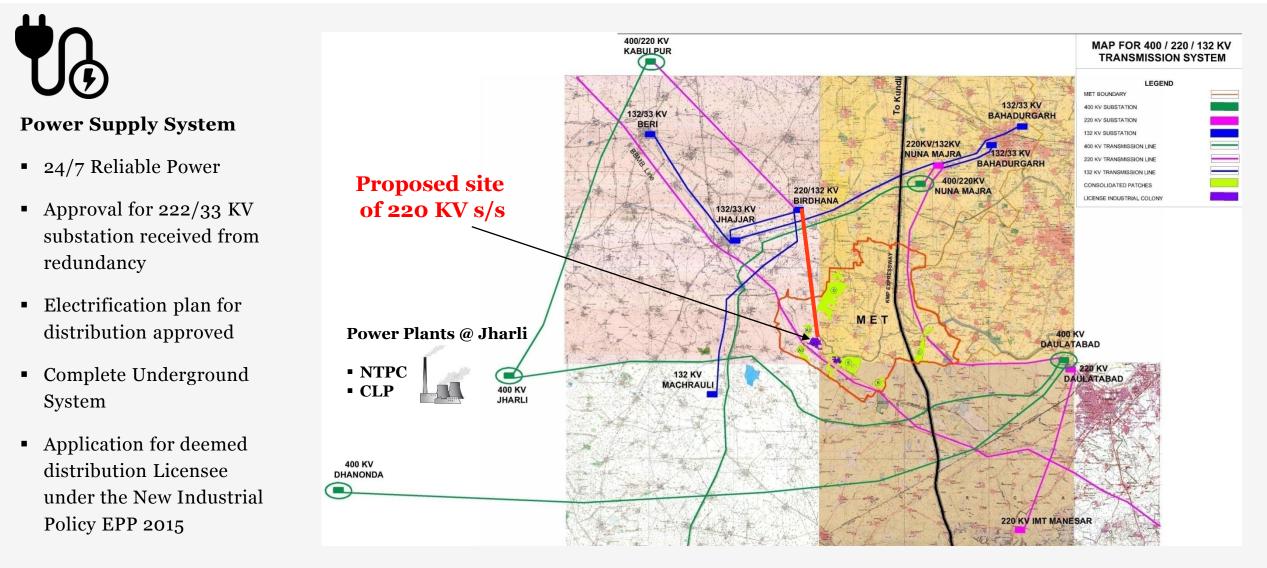
- Approved allocation from new NCR Canal – 100 MLD
- 18 Km Water Mains
- Water Treatment Plant
- Master Balancing Reservoirs
- Overhead Tanks
- Distribution System







# Power Supply – Dual Grid Supply



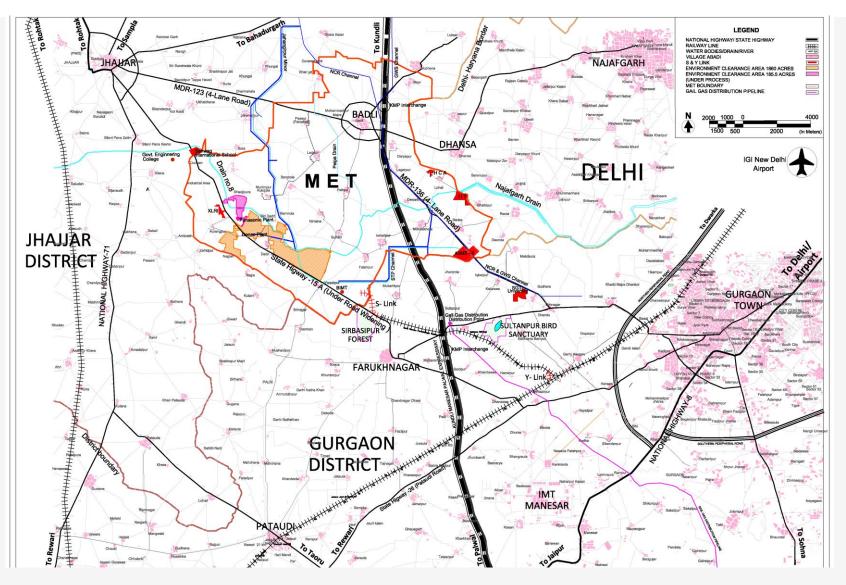


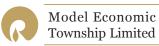
# **Environment Clearance**



## Area of Environment Clearance

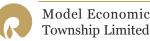
- EC obtained for 1,860 acres
- Additional EC for 250 acres under process
- NOC for CTE for 1,860 acres obtained





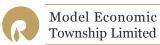
# Haryana Enterprises Promotion Policy 2015 (HEPP 2015)





# Block C Incentive – HEPP 2015

SI. No.	Particulars	Conditions	Mega Projects**	Large Units	Medium Enterprise	Small Enterprise	Micro Enterprise	Large Service Enterprise
	Fixed Capital Investment (FCI)* (Rs.Cr)		> 100	10 - 100	5 - 10	0.25- 50	< 0.25	= > 10
1	Investment subsidy on VAT/SGST (subject to 100% of FCI)	First 5 years	50%	50%	75% (7 years)	75% (7 years)	75% (7 years)	50%
		Next 3 years	25%	25%	35%	35%	35%	-
2	Electricity duty exemption (@ Rs. 0.10/kwh)	For 5 years	100%	100%	-	-	-	50%
3		For 7 years	-	-	100%	100%	100%	-
4	Stamp duty refund @ 5% on land value		75%	75%	75%	75%	75%	30%
5	Exemption in EDC charges		50%	50%	50%	50%	50%	
6	Employment Generation subsidy (For SC/Women/GC)	Max of 20% of VAT/SGST deposited	Rs. 30,000- 36,000/p/ year	Rs. 30,000- 36,000/p/ year				
7	Interest Subsidy on term loan subject to net VAT/SGST paid per year	For 3 years, max of Rs. 10 lakh/year				5%	5%	
8	Assistance for technology acquisition	Max of Rs. 25 lakh			50% of cost	50% of cost	50% of cost	



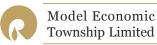
# Block C Incentive – HEPP 2015 (Cont'd)

SI. No.	Particulars	Conditions	Mega Projects**	Large Units	Medium Enterprise	Small Enterprise	Micro Enterprise	Large Service Enterprise
	Fixed Capital Investment (FCI)* (Rs.Cr)		> 100	10 - 100	5 - 10	0.25- 50	< 0.25	= > 10
10	Energy / Water / Safety Audit	For each audit cost, 75% subsidy plus 50% subsidy on equipments, subject to limit				Yes	Yes	
11	Credit Rating	Max of Rs. 2 lakh						75% of cost
12	Market development assistance	Reimbursement of participation charges in international fairs / exhibitions					Yes	
13	Entertainment Tax/SGST	(subject to 100% of FCI)						
14	Power Tariff Subsidy	For 3 years						Rs.2/unit

\* FCI means investment in Plant & Machinery, in case of large service enterprise building and equipment

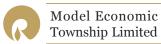
\*\* Mega Projects also include projects generating employment of more than 500 persons

1 Cr = 10 million Rupees



# MET– USPs & Competitive Blend

Requirements	Availability
Location	Ideally located neighboring the NCT of Delhi
Promoter	India # 1 Private Sector Company – Reliance Industries Limited
Rail Linked	Rail linked Industrial Township
Key Occupants	Panasonic, Denso, Reliance Retail, Indospace a PE fund amongst a growing list
Logistics	Logistics hub on the DFC, Strong regional connectivity & Multi-modal transport network
Land	Free hold land of ~ 8250 acres and no future enhancement compensation
Environment Clearance	Environment Clearance for 1860 acres
Industrial Colony License	1183 acres of Licensed Industrial Colony. Additional 422 acres License in process
Power	Creation of 220 KV substation – approval received
Water	Government allocated supply of over 100 MLD from newly created NCR Channel
Sewage & Wastewater	Sewage/ Effluent Treatment Plants
Manpower	Sufficient manpower of all skill types available
World class Infrastructure	Residential including affordable housing, Commercial & Social Infrastructure such as Recreational (Golf, Clubs)
Existing/ Upcoming Infrastructure	AIIMS-II, IIT-Delhi (R&D), XLRI (Delhi Campus), SGT University, Sehwag Intl' School, HCA Cricket Stadium, Government Engg. College, BIMT and much more
Single Window Clearance	Hassle-free, Efficient set-up & operations with Customer Facilitation Service
Maximum Incentives	Under New Haryana Enterprises Promotion Policy 2015 and Central schemes



## MET – Snapshot

#### Licensed Industrial Colony



Denso

#### Licensed Industrial Colony



Panasonic







## MET – Surrounding Development

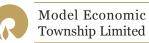
# SGT University AIIMS OPD

Sehwag School











For more information, please feel free to write to us at:

Akshay.Sehgal@ril.com

Ranganathan.Jagannathan@ril.com

or Visit MET Project Website

www.ModelEconomicTownship.com

HRERA-PKL-JJR-6-2018, 110 (a) of 2017, HRERA-PKL-JJR-1-2018.

# Thank You



